as of September 30, 2019

# **OBJECTIVE**

The Villere Equity Fund seeks to achieve long-term growth.

# **INVESTMENT STRATEGY**

Our investment philosophy is built on our core belief that growth can and should be achieved at a reasonable price. We:

- Manage a high conviction, concentrated portfolio of Villere's 20-30 best ideas
- Employ a bottom-up research process to identify mispriced securities and unique opportunities
- Seek long-term relative outperformance through active management and selective investing
- Invest with a bias toward small-and mid-sized companies
- Have a long-term investment time horizon-low turnover

## **PERFORMANCE (%)**

						INCEPTI	UN U3/31/2013
09/30/19		Total Return			Average Annual Total Return		
	Quarter	YTD	1 Year	3 Years	5 Years	Since Inception	Since Inception
Villere Equity Fund	-3.90	16.32	-6.17	4.44	2.10	3.34	23.14
Lipper Mid Cap Growth Funds Index	-1.53	24.44	3.95	15.02	10.97	11.85	103.29
S&P 500® Index	1.70	20.55	4.25	13.39	10.84	12.25	107.95

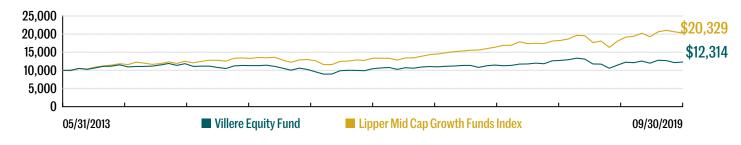
Expense Ratio: 1.23%

INCEDTION 05/21/0012

# **CALENDAR YEAR RETURNS**

2013*	2014	2015	2016	2017	2018	2019 YTD
15.30%	<b>-6.28%</b>	-11.19%	10.49%	7.34%	- <b>6.98</b> %	<b>16.32%</b>
18.44%	<b>7.91%</b>	- <b>0.96</b> %	<b>6.27%</b>	<b>25.90%</b>	- <b>3.53%</b>	<b>24.44%</b>
		Villere Equity Fund Lipper Mid Cap Growth Funds Index				

# **GROWTH OF \$10,000 INVESTMENT**



This chart illustrates the performance of a hypothetical \$10,000 investment. Assumes reinvestment of capital gains and dividends, but does not reflect the effect of any applicable sales charges or redemption fees. This chart is not intended to imply any future performance and represents past performance.

Performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Fund performance current to the most recent month-end may be lower or higher than the performance quoted and can be obtained by calling 866.209.1129. Investment performance reflects fee waivers in effect. In the absence of such waivers, total returns would be reduced. The Fund imposes a 2.00% redemption fee on shares held for less than 60 days.

\*Partial year. Inception to year-end.

FUND CHARACTERISTICS		PORTFOLIO ALLOCATION
Total Net Assets	\$40.3M	<ul> <li>Stocks 80.6%</li> </ul>
Number of Holdings	19	• Cash 19.4%
Wtd. Avg. Market Cap	\$35.1B	
Median Market Cap	\$5.7B	
Price/Earnings (P/E) Ratio	19.3X	
Turnover Ratio	34.8%	

All data is as of 09/30/2019.

### SECTOR ALLOCATION

Information Technology	26.6%
Financials	17.8%
Health Care	17.7%
Industrials	16.9%
Consumer Discretionary	15.3%
Real Estate	5.7%
Consumer Staples	0.0%
Energy	0.0%
Materials	0.0%
Telecommunication Services	0.0%
Utilities	0.0%

#### **TOP 10 EQUITY HOLDINGS**

The Progressive Corp.	5.7%
WABCO Holdings, Inc.	5.1%
Pool Corp.	5.1%
Visa, Inc Class A	5.0%
Ebix, Inc.	5.0%
Roper Technologies, Inc.	4.8%
Teleflex, Inc.	4.8%
STERIS PLC	4.8%
ABIOMED, Inc.	4.6%
The Howard Hughes Corp.	4.6%

## **ABOUT VILLERE & COMPANY**

Villere & Co. is a registered investment adviser and manages \$2.0 billion in equity and fixed income strategies for high networth individuals, multi-generational families, and institutional clients through customized managed accounts and mutual funds. From its headquarters in New Orleans, four generations of the Villere family have continuously served clients since 1911.



#### PORTFOLIO MANAGEMENT TEAM Pictured from left

#### ST. DENIS "SANDY" VILLERE III

Partner & Portfolio Manager 22 years of industry experience Joined firm in 1999

#### LAMAR VILLERE, CFA

Partner & Portfolio Manager 22 years of industry experience Joined firm in 2013

#### ST. DENIS "SANDY" VILLERE II

Partner & Portfolio Manager 60 years of industry experience Joined firm in 1960

#### **GEORGE YOUNG**

Partner & Portfolio Manager 36 years of industry experience Joined firm in 1986

# VILLERE & C<sup>o</sup>.

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The Fund's investment objectives, risks, charges, expenses and other information are described in the statutory or summary prospectus, which must be read and considered carefully before investing. You may download the statutory or summary prospectus or obtain a hard copy by calling 866.209.1129 or visiting villere.com. Please read the Prospectuses carefully before you invest.

Portfolio allocations, sector allocations, and holdings are subject to changes and are not recommendations to buy or sell any security.

**P/E Ratio** is the weighted average of the price/earnings ratios of the equities held by the Fund. P/E ratio is a company's current stock price divided by its estimated next 12-months' earnings per share. **Market Cap** is the market price of an entire company, calculated by multiplying the number of shares outstanding by the price per share. **Turnover Ratio** is a measure of the fund's trading activity that is computed by taking the lesser of purchases or sales (excluding all securities with maturities of less than one year) and dividing by average monthly assets. **The Lipper Mid-Cap Growth Funds Index** is an unmanaged, equally weighted performance index of the 30 largest qualifying mutual funds (based on net assets) in the Lipper Mid-Cap classification. **S&P 500** is an unmanaged index which is widely regarded as the standard for measuring large-cap U.S. stock market performance. The stock index does not incur expenses and is not available for investment. One cannot invest directly in an index.

Mutual fund investing involves risk; principal loss is possible. Equity investments are subject to market risk. The Fund may invest its assets in securities of foreign issuers in the form of ADRs, which are securities representing securities of foreign issuers. Foreign investments involve additional risks, including currency fluctuation, political and economic instability, lack of liquidity and differing legal and accounting standards. Investments in small- and mid-cap companies are subject to greater volatility and may have limited liquidity. The Fund's ability to invest in initial public offerings (IPOs) involves a higher degree of risk than more seasoned companies.